

# OeKB Exportinvest

## Financing domestic investments for the export sector

### YOUR BENEFITS

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- **Flexible financing solutions** – a credit structure according to your needs
- **Attractive terms** thanks to favorable refinancing of the OeKB
- **Easier financing** through the assumption of risk by OeKB (up to 40%)
- **Extra benefit for a “Green Investment”**
- **Longstanding experience** of Bank Austria in cross-border business and **excellent contacts with OeKB**
- **Comprehensive support** with credit application and credit process as well as in ongoing business by our specialists

### YOUR SITUATION

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You are an Austrian company with an export quota of at least 20% that is planning to invest or reinvest in machines, equipment, production facilities etc. or to lease real estate or equipment domestically, either to secure or to increase your export activities: financing through OeKB Exportinvest offers you the ideal basis for your project.

### PREREQUISITIES

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The basis of the financing is a guarantee by aval (“Wechselbürgschaft”) issued by the OeKB (assumption of commercial risk up to 30% possible; no commercial risk is assumed for leasing transactions).

There is also the possibility of an additional bonus for “green investments” with a risk assumption of further 10%-points (i.e., up to 40% risk assumption is possible).

Investment volume: at least EUR 2 million

### FINANCING AMOUNT

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Investment costs can be financed up to your export quota, rounded down in steps of 10 (e.g.: export quota 57% is rounded down to 50% → therefore 50% of the investment costs can be financed); limited to the maximum amount according to the guarantee by aval.

**Exportinvest Green:** additional 20% of the investment costs can be financed if the investment is environmentally friendly and conserves resources or if it is in energy efficiency measures.

### CREDIT TERM

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Terms of up to 18 years including a risk assumption by the federal government are possible.  
Flexible repayment structures as well as grace periods are possible.

## CREDIT COSTS

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- OeKB interest rate – fixed or floating – depending on the credit term
- The current interest rates are available online: [www.oekb.at/interest](http://www.oekb.at/interest)
- Aval fee (quarterly in advance): 0.2 – 0.5% p.a.
- OeKB handling fee: 0.1% of the investment volume, max. EUR 720,-
- Bank Austria liability fee, handling fee and other charges by agreement

### Breakage Costs

In the event of non-utilization or early repayment of fixed interest rate financings, OeKB shall be refunded the costs which incurred by investing the refinancing funds with matching maturity and currency. The reinvestment rate will be determined by OeKB and will correspond to the money and capital market interest rates applicable at the relevant time.

## COLLATERAL

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Within the framework of the guarantee by aval (“Wechselbürgschaft”) the Republic of Austria can assume part of the commercial risk (in general 20 – 40%) depending on your creditworthiness and financing structure. Priority is given to the joint liability of Bank Austria, which then determines the appropriate collateral.

Based on a credit assessment additional standard bank collateral may be required which has to be shared with OeKB in proportion to the federal liability share.

## WHERE CAN YOU OBTAIN MORE INFORMATION?

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For more details, please contact your UniCredit Bank Austria relationship manager or our specialists in Promotional Lending & Export Finance:

### Personally:

Marion Kristen  
 Head of Unit Promotional Lending & Export Finance  
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### Online:

[Bank Austria contact form](#)

### Further Information:

Bank Austria Online Funding Finder  
[www.foerderfinder.bankaustria.at](http://www.foerderfinder.bankaustria.at)

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