

Condensed income statement of the Bank Austria Group¹⁾

for the first nine months of 2011

(€ m)

	1–9 2011	1–9 2010 ²⁾	CHANGE	
			€ M	IN %
Net interest	3,375.8	3,378.8	-3.0	-0 %
Dividend income and other income from equity investments	151.3	112.2	39.0	+35 %
Net fees and commissions	1,401.3	1,476.3	-75.0	-5 %
Net trading, hedging and fair value income	191.6	194.5	-2.9	-1 %
Net other expenses/income	142.7	127.6	15.1	+12 %
Operating income	5,262.7	5,289.4	-26.7	-1 %
Payroll costs	-1,507.7	-1,432.2	-75.5	+5 %
Other administrative expenses	-1,183.0	-1,092.0	-91.1	+8 %
Recovery of expenses	1.3	1.2	0.0	+2 %
Amortisation, depreciation and impairment losses on intangible and tangible assets	-208.0	-215.7	7.7	-4 %
Operating costs	-2,897.5	-2,738.7	-158.8	+6 %
Operating profit	2,365.2	2,550.7	-185.5	-7 %
Net write-downs of loans and provisions for guarantees and commitments	-1,034.7	-1,313.6	278.9	-21 %
NET OPERATING PROFIT	1,330.4	1,237.1	93.3	+8 %
Provisions for risks and charges	-131.4	-103.0	-28.4	+28 %
Integration costs	-17.2	-2.8	-14.4	>100 %
Net income from investments	-147.0	59.7	-206.7	n. m.
PROFIT BEFORE TAX	1,034.8	1,191.0	-156.2	-13 %
Income tax for the period	-253.3	-245.7	-7.6	+3 %
Profit for the period	781.6	945.3	-163.8	-17 %
Non-controlling interests	-40.8	-37.7	-3.2	+8 %
Net profit before PPA³⁾	740.7	907.7	-166.9	-18 %
Purchase Price Allocation effect ⁴⁾	-31.1	-14.1	-17.0	>100 %
Goodwill impairment	-705.1	-170.0	-535.1	>100 %
NET PROFIT³⁾	4.5	723.5	-719.0	-99 %

n. m. = not meaningful

1) Bank Austria's income statement as presented in this table is a reclassified format corresponding to the format used for segment reporting. / 2) Restated: comparative figures adjusted to the consolidation perimeter and the business structure in 2011. / 3) Attributable to the owners of Bank Austria. 4) PPA effects for Kazakhstan, Ukraine, Russia and Aton.

Segment reporting of the Bank Austria Group

1–9 2011/1–9 2010

(€ m)

		FAMILY & SME BANKING DIVISION	PRIVATE BANKING DIVISION	CORPORATE & INVESTMENT BANKING DIVISION	CENTRAL EASTERN EUROPE DIVISION	CORPORATE CENTER	RESTATEMENT DIFFERENCES ¹⁾	BANK AUSTRIA GROUP
Net interest	1–9 2011	541.0	41.4	603.6	2,423.4	-233.5	0.0	3,375.8
	1–9 2010	533.3	31.2	606.1	2,459.6	-251.3	22.2	3,401.0
Dividends and other income from equity investments	1–9 2011	2.4	0.1	34.5	14.7	99.6	0.0	151.3
	1–9 2010	1.0	0.1	31.5	9.4	70.3	-0.3	111.9
Net fees and commissions	1–9 2011	328.2	64.4	163.3	895.9	-50.5	0.0	1,401.3
	1–9 2010	334.8	68.4	186.4	880.1	6.6	3.2	1,479.5
Net trading, hedging and fair value income/loss	1–9 2011	0.2	0.9	-6.2	121.0	75.7	0.0	191.6
	1–9 2010	-0.9	1.3	-47.2	75.8	165.5	82.4	276.8
Net other expenses/income	1–9 2011	6.9	0.2	8.6	76.9	50.2	0.0	142.7
	1–9 2010	1.0	0.4	15.2	43.9	67.2	8.7	136.3
OPERATING INCOME	1–9 2011	878.6	106.9	803.8	3,531.8	-58.5	0.0	5,262.7
	1–9 2010	869.2	101.2	791.9	3,468.7	58.2	116.1	5,405.5
OPERATING COSTS	1–9 2011	-668.8	-75.4	-285.8	-1,626.7	-240.8	0.0	-2,897.5
	1–9 2010	-633.7	-73.8	-270.8	-1,566.4	-193.9	-25.3	-2,764.0
OPERATING PROFIT	1–9 2011	209.8	31.5	518.0	1,905.1	-299.3	0.0	2,365.2
	1–9 2010	235.5	27.4	521.1	1,902.3	-135.7	90.8	2,641.5
Net write-downs of loans and provisions for guarantees and commitments	1–9 2011	-158.1	-2.4	-115.6	-758.7	0.0	0.0	-1,034.7
	1–9 2010	-207.0	0.1	-128.2	-977.1	-1.4	0.0	-1,313.6
NET OPERATING PROFIT	1–9 2011	51.7	29.1	402.4	1,146.4	-299.3	0.0	1,330.4
	1–9 2010	28.5	27.5	392.9	925.3	-137.1	90.8	1,327.9
Provisions for risks and charges	1–9 2011	6.3	1.9	-19.6	-16.1	-103.8	0.0	-131.4
	1–9 2010	-0.2	0.0	-0.4	-29.8	-72.6	0.0	-103.0
Integration costs	1–9 2011	0.0	0.0	-15.0	-2.2	0.0	0.0	-17.2
	1–9 2010	0.0	0.0	0.0	-2.8	0.0	-0.2	-3.0
Net income from investments	1–9 2011	2.6	-0.1	5.5	5.9	-160.9	0.0	-147.0
	1–9 2010	12.7	0.0	2.2	38.5	6.3	1.0	60.7
PROFIT BEFORE TAX	1–9 2011	60.6	30.8	373.3	1,134.1	-564.0	0.0	1,034.8
	1–9 2010	40.9	27.5	394.6	931.3	-203.3	91.6	1,282.6
Income tax for the period	1–9 2011	-14.2	-7.8	-88.6	-161.1	18.5	0.0	-253.3
	1–9 2010	-9.0	-7.2	-91.0	-189.6	51.1	-54.5	-300.1
PROFIT (LOSS) FOR THE PERIOD	1–9 2011	46.3	23.0	284.7	972.9	-545.4	0.0	781.6
	1–9 2010	31.9	20.3	303.7	741.7	-152.2	37.2	982.5
Non-controlling interests	1–9 2011	-5.1	0.0	0.3	-51.2	15.1	0.0	-40.8
	1–9 2010	-8.7	0.0	-0.3	-52.5	23.8	0.0	-37.7
NET PROFIT ATTRIBUTABLE TO THE OWNERS OF THE PARENT COMPANY BEFORE PPA	1–9 2011	41.3	23.0	285.0	921.7	-530.3	0.0	740.7
	1–9 2010	23.3	20.3	303.4	689.1	-128.4	37.1	944.8
Purchase Price Allocation effect	1–9 2011	0.0	0.0	0.0	0.0	-31.1	0.0	-31.1
	1–9 2010	0.0	0.0	0.0	0.0	-14.1	0.0	-14.1
Goodwill impairment	1–9 2011	0.0	0.0	0.0	0.0	-705.1	0.0	-705.1
	1–9 2010	0.0	0.0	0.0	-0.3	-169.7	0.0	-170.0
NET PROFIT ATTRIBUTABLE TO THE OWNERS OF THE PARENT COMPANY	1–9 2011	41.3	23.0	285.0	921.7	-1,266.6	0.0	4.5
	1–9 2010	23.3	20.3	303.4	688.8	-312.2	37.2	760.7
Risk-weighted assets (RWA) (avg.)	1–9 2011	13,342	496	25,234	80,680	4,553	46	124,350
	1–9 2010	13,322	529	27,437	74,395	5,239	958	121,880
Equity (avg.) ²⁾	1–9 2011	1,249	131	2,186	11,794	2,126	0	17,485
	1–9 2010	749	124	2,006	10,941	3,008	9	16,838
Cost/income ratio in %	1–9 2011	76.1	70.5	35.6	46.1	n.m.	n.m.	55.1
	1–9 2010	72.9	72.9	34.2	45.2	n.m.	n.m.	51.1
Risk/earnings ratio in % ³⁾	1–9 2011	29.1	n.m.	18.1	31.1	n.m.	n.m.	29.3
	1–9 2010	38.8	n.m.	20.1	39.6	n.m.	n.m.	37.4

1) The segment results for 2010 have been restated. The difference compared to Bank Austria's results for 2010 is presented in a separate column showing "Restatement differences", which mainly relate to the sale of UniCredit CAIB AG.

2) Total IFRS capital for the subsidiaries allocated to the respective Division together with standardised capital for the rest of the respective Division. The difference compared to the consolidated equity of the Bank Austria Group is shown in the Corporate Center. Starting 2011 capital allocation is based on actual RWAs (until 2010 based on budget RWAs).

3) Risk/earnings ratio: net writedowns of loans and provisions for guarantees and commitments measured against net interest and dividends and other income from equity investments
n.m. = not meaningful

Statement of Financial Position of the Bank Austria Group

at 30 September 2011

Assets

(€ m)

	30 SEPT. 2011	31 DEC. 2010
Cash and cash balances	2,640	3,030
Financial assets held for trading	3,259	4,304
Financial assets at fair value through profit or loss	218	304
Available-for-sale financial assets	14,731	17,544
Held-to-maturity investments	3,569	4,446
Loans and receivables with banks	27,617	19,749
Loans and receivables with customers	131,125	130,093
Hedging derivatives	4,007	2,449
Changes in fair value of portfolio hedged items (+/-)	43	44
Investments in associates and joint ventures	2,567	2,518
Insurance reserves attributable to reinsurers	1	–
Property, plant and equipment	2,619	2,553
<i>of which held for investment</i>	732	479
Intangible assets	2,831	3,751
<i>of which goodwill</i>	2,384	3,225
Tax assets	1,266	1,254
a) current tax assets	286	248
b) deferred tax assets	980	1,006
Non-current assets and disposal groups classified as held for sale	26	2
Other assets	1,148	1,008
TOTAL ASSETS	197,668	193,049

Liabilities and equity

(€ m)

	30 SEPT. 2011	31 DEC. 2010
Deposits from banks	31,963	33,130
Deposits from customers	103,209	100,284
Debt securities in issue	30,610	27,555
Financial liabilities held for trading	2,653	2,448
Financial liabilities at fair value through profit or loss	1,264	1,651
Hedging derivatives	2,480	2,909
Changes in fair value of portfolio hedged items (+/-)	–	–
Tax liabilities	664	543
a) current tax liabilities	126	126
b) deferred tax liabilities	538	417
Liabilities included in disposal groups classified as held for sale	–	–
Other liabilities	3,039	2,573
Provisions for risks and charges	4,341	4,297
a) post-retirement benefit obligations	3,812	3,791
b) other provisions	528	506
Insurance reserves	161	183
Equity	17,285	17,476
<i>of which non-controlling interests (+/-)</i>	529	546
TOTAL LIABILITIES AND EQUITY	197,668	193,049