

## Qualitative disclosure pursuant to Art. 442 CRR (Credit risk adjustments)

### Definition of impaired and past-due exposures

According to Group regulations, impaired loans and receivables are classified into the following categories:

- **Non-performing loans** – formally impaired loans, being exposure to insolvent borrowers, even if the insolvency has not been recognized in a court of law, or borrowers in a similar situation. Measurement is generally on a loan-by-loan basis or, for loans singularly not significant, on a portfolio basis for homogeneous categories of loans;
- **Doubtful loans** – exposure to borrowers experiencing temporary difficulties, which the Group believes may be overcome within a reasonable period of time.
- **Restructured loans** – exposure to borrowers with whom a rescheduling agreement has been entered into including renegotiated pricing at interest rates below market, the conversion of part of a loan into shares (“debt to equity swap”) and/or any reduction of principal; measurement is on a loan-by-loan basis, including discounted cost due to renegotiation of the interest rate at a rate lower than the original contractual rate. Restructured exposures can be reclassified to unimpaired loans only after two years have passed from the date of signing of the restructuring agreement and a resolution has been adopted by the competent corporate bodies declaring that the debtor’s full solvency has been restored and that there are no outstanding balances on all existing lines of credit.
- **Past-due loans** – total exposure to any borrower not included in the other categories, which at the balance-sheet date has expired facilities or unauthorized overdrafts that are more than 90 days past due and meet the requirements set out by supervisory regulations (ref. Bank of Italy’s Circular No. 263 of December 27, 2006 “*New regulations for the prudential supervision of banks*”) for their classification under the “past due exposures” category (STA banks) or under the “defaulted exposures” category (IRB banks). Total exposure is recognized in this category if, at the balance-sheet date the average daily amount of expired or unauthorized borrowings during the last preceding quarter is equal to or exceeds € 250 or 2.5% of total exposure.

Exposures included in the above categories are valued using a statistical approach based on historical data, applying where available the degree of risk as measured by the risk factor used for the respective reporting (loss-given default).

Collective assessment is used for groups of loans for which individually there are no indicators of impairment: to these portfolios a latent impairment can be attributed, according to the method described below.

### Description of methodology applied to determine write-downs

Loans and receivables are non-derivative financial assets with fixed or determinable payments that are not quoted in an active market. Loans and receivables are recognized on the date of contract signing, which normally coincides with the date of disbursement to the borrower.

These items include debt instruments with the above characteristics or that are subject to portfolio reclassification in accordance with the rules of IAS 39 and the net value of finance leases of assets under construction or awaiting lease, provided the leases have the characteristics of contracts entailing the transfer of risk.

After initial recognition at fair value, which usually is the price paid including transaction costs and income which are directly attributable to the acquisition or issuance of the financial asset (even if not paid), a loan or receivable is measured at amortized cost using the effective interest method, allowances or reversals of allowances being made where necessary on remeasuring.

A gain or loss on loans and receivables is recognized in profit or loss:

- when a loan or receivable is derecognized due to the sale of such receivable: in the item “*Gains (losses) on disposal of a loans*”

or:

- when a loan or receivable is impaired: in the item “*Impairment losses on (a) loans and receivables*”.

Interest on loans and receivables is recognized in profit or loss on an accrual basis under the item “*Interest income and similar revenues*”.

Delay interest is taken to the income statement on collection or receipt.

Loans and receivables are reviewed in order to identify those that, following events occurring after initial recognition, show objective evidence of possible impairment. These impaired loans are reviewed and analysed periodically at least once a year.

A loan or receivable is deemed impaired when it is considered that it will probably not be possible to recover all the amounts due according to the contractual terms, or equivalent value.

Allowances for impairment of loans and receivables are based on the present value of expected cash flows of principal and interest; in determining the present value of future cash flows, the basic requirement is the identification of estimated collections, the timing of payments and the rate used.

The amount of the loss on impaired exposures classified as non-performing, doubtful or restructured according to the categories specified above, is the difference between the carrying value and the present value of estimated cash flows discounted at the original interest rate of the financial asset.

If the original interest rate of a financial asset being discounted cannot be found, or if finding it would be excessively onerous, an approximative rate is applied which is derived from positions that did not deteriorate in the year in which the original deterioration of the asset concerned occurred.

Recovery times are estimated on the basis of any repayment schedules agreed with the borrower or included in a business plan or in forecasts based on historical recovery experience observed for similar classes of loans, taking into account the type of loan, the geographical location, the type of security and any other factors considered relevant.

Any subsequent change vis-à-vis initial expectations of the amount or timing of expected cash flows of principal and interest causes a change in allowances for impairment and is recognized in profit or loss in item “*Impairment losses on (a) loans*”.

Write-downs of impaired loans are classified as specific in the relevant income statement item even when the calculation is portfolio-based or based on statistical data, as indicated in the previous chapter.

When the reasons for the impairment no longer exist, and this assessment is objectively attributable to an event occurred after the impairment, a reversal is made in the same profit or loss item, within the amount of the amortized cost that there would have been if there had been no impairments.

Derecognition of a loan or receivable in its entirety is made when the loan or receivable is deemed to be irrecoverable or is written off. Such write-offs or complete derecognitions due to uncollectibility are recognized directly in profit or loss under the item “*Impairment losses on (a) loans*” and reduce the amount of the principal of the loan or receivable. Reversals of all or part of amounts previously written off are recognized in the same item.

Loans under renegotiation involving a debt/equity swap are valued, pending swap finalization, on the basis of the conversion agreements entered into on the balance-sheet date.

Any negative differences between the value of the loans and the fair value of the shares are taken to profit and loss as write-downs.

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in EUR '000

(c) the total amount of exposures after accounting offsets and without taking into account the effects of credit risk mitigation, and the average amount of the exposures over the period broken down by different types of exposure classes

| A.1.1 Breakdown of credit exposures by portfolio and credit quality (carrying value) - Net exposure *) |                      |                  |                        |                   |                       |                    |                 |               |                    |
|--|----------------------|------------------|------------------------|-------------------|-----------------------|--------------------|-----------------|---------------|--------------------|
| Portfolio/Quality  | Banking group        |                  |                        |                   |                       |                    | Other companies |               | Total              |
|  | Non-performing loans | Doubtful assets  | Restructured exposures | Impaired past due | Not impaired past due | Other assets       | Impaired        | Others        |                    |
| 1. Financial assets held for trading   | -                    | -                | 1,553                  | 99                | -                     | 2,273,053          | -               | -             | 2,274,705          |
| 2. Available-for-sale financial assets   | 211                  | -                | -                      | -                 | -                     | 22,424,928         | -               | 10,550        | 22,435,689         |
| 3. Held-to-maturity financial instruments  | 411                  | 1,492            | 4,803                  | -                 | -                     | 573,289            | -               | -             | 579,995            |
| 4. Loans and receivables with banks  | 6,766                | 1,526            | -                      | -                 | -                     | 22,158,458         | -               | 6,435         | 22,173,185         |
| 5. Loans and receivables with customers  | 2,261,834            | 1,886,013        | 631,390                | 298,710           | 102,211               | 112,408,980        | 793             | 9,520         | 117,599,451        |
| 6. Financial assets at fair value through profit or loss   | -                    | -                | -                      | -                 | -                     | 95,330             | -               | -             | 95,330             |
| 7. Financial instruments classified as held for sale   | 475,438              | 61,378           | 211,960                | 45,289            | -                     | 1,588,310          | -               | -             | 2,382,375          |
| 8. Hedging instruments   | -                    | -                | -                      | -                 | -                     | 3,261,884          | -               | -             | 3,261,884          |
| <b>Total</b>   | <b>2,744,660</b>     | <b>1,950,409</b> | <b>849,706</b>         | <b>344,098</b>    | <b>102,211</b>        | <b>164,784,232</b> | <b>793</b>      | <b>26,505</b> | <b>170,802,614</b> |

| A.1.1 Breakdown of credit exposures by portfolio and credit quality (carrying value) - Average exposure *) |                      |                  |                        |                   |                       |                    |                 |               |                    |
|--|----------------------|------------------|------------------------|-------------------|-----------------------|--------------------|-----------------|---------------|--------------------|
| Portfolio/Quality  | Banking group        |                  |                        |                   |                       |                    | Other companies |               | Total              |
|  | Non-performing loans | Doubtful assets  | Restructured exposures | Impaired past due | Not impaired past due | Other assets       | Impaired        | Others        |                    |
| 1. Financial assets held for trading   | -                    | -                | 1,416                  | 62                | -                     | 2,342,917          | -               | -             | 2,344,395          |
| 2. Available-for-sale financial assets   | 447                  | -                | -                      | -                 | -                     | 21,560,807         | -               | 10,459        | 21,571,713         |
| 3. Held-to-maturity financial instruments  | 410                  | 1,461            | 4,701                  | -                 | -                     | 1,076,278          | -               | -             | 1,082,849          |
| 4. Loans and receivables with banks  | 3,530                | 9,136            | -                      | -                 | -                     | 23,550,240         | -               | 7,311         | 23,570,216         |
| 5. Loans and receivables with customers  | 2,251,306            | 1,889,923        | 679,339                | 292,270           | 75,563                | 118,166,163        | 397             | 5,108         | 123,360,066        |
| 6. Financial assets at fair value through profit or loss   | -                    | -                | -                      | -                 | -                     | 183,083            | -               | -             | 183,083            |
| 7. Financial instruments classified as held for sale   | 504,842              | 76,227           | 225,926                | 42,656            | -                     | 1,799,584          | -               | -             | 2,649,234          |
| 8. Hedging instruments   | -                    | -                | -                      | -                 | -                     | 3,087,394          | -               | -             | 3,087,394          |
| <b>Total 30.06.2014</b>  | <b>2,760,534</b>     | <b>1,976,746</b> | <b>911,381</b>         | <b>334,988</b>    | <b>75,563</b>         | <b>171,766,463</b> | <b>397</b>      | <b>22,878</b> | <b>177,848,948</b> |

\*) includes only items in the banking group's statement of financial position which are referred to as credit exposures, excluding equity investments and investment funds and other items such as investments in associates and joint ventures, tangible/intangible assets, tax assets, etc.

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(d) the geographic distribution of the exposures, broken down in significant areas by material exposure classes, and further detailed if appropriate;

(h) the amount of the impaired exposures and past due exposures, provided separately, broken down by significant geographical areas including, if practical, the amounts of specific and general credit risk adjustments related to each geographical area

| B.3 Banking Group - Distribution of BS and Off-BS exposures to banks by geographic area (IAS BS value) *) |                   |                   |                          |                   |                   |                   |
|---|-------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|
| Banks   | Austria           |                   | Other European Countries |                   | Rest of the World |                   |
|   | Net exposure      | Total write-downs | Net exposure             | Total write-downs | Net exposure      | Total write-downs |
| <b>A. Balance sheet exposures</b>   |                   |                   |                          |                   |                   |                   |
| A.1 Non-performing loans  | 52                | 10,214            | 27                       | 9,854             | 6,687             | 2,202             |
| A.2 Doubtful exposures  | 929               | 0                 | 0                        | 0                 | 597               | 0                 |
| A.3 Restructured exposures  | 0                 | 0                 | 0                        | 0                 | 0                 | 0                 |
| A.4 Impaired past due exposures   | 0                 | 0                 | 0                        | 0                 | 0                 | 0                 |
| A.5 Other exposures   | 10,001,698        | 0                 | 12,989,950               | 5                 | 2,046,601         | 0                 |
| <b>TOTAL A</b>  | <b>10,002,679</b> | <b>10,214</b>     | <b>12,989,977</b>        | <b>9,859</b>      | <b>2,053,885</b>  | <b>2,202</b>      |
| <b>B. Off-balance sheet exposures</b>   |                   |                   | 0                        | 0                 | 0                 | 0                 |
| B.1 Non-performing loans  | 0                 | 0                 | 0                        | 0                 | 0                 | 0                 |
| B.2 Doubtful loans  | 0                 | 0                 | 0                        | 0                 | 0                 | 0                 |
| B.3 Other impaired past due exposures   | 197               | 473,204           | 0                        | 0                 | 0                 | 0                 |
| B.4 Other exposures   | 4,543,543         | 0                 | 1,649,135                | 0                 | 1,265,818         | 0                 |
| <b>TOTAL B</b>  | <b>4,543,740</b>  | <b>473,204</b>    | <b>1,649,135</b>         | <b>0</b>          | <b>1,265,818</b>  | <b>0</b>          |
| <b>TOTAL A+B</b>  | <b>14,546,419</b> | <b>483,418</b>    | <b>14,639,112</b>        | <b>9,859</b>      | <b>3,319,703</b>  | <b>2,202</b>      |

| B.2 Banking Group - Distribution of BS and Off-BS exposures to customers by geographic area (IAS BS value) *) |                   |                   |                          |                   |                   |                   |
|---|-------------------|-------------------|--------------------------|-------------------|-------------------|-------------------|
| Customers   | Austria           |                   | Other European Countries |                   | Rest of the World |                   |
|   | Net exposure      | Total write-downs | Net exposure             | Total write-downs | Net exposure      | Total write-downs |
| <b>A. Balance sheet exposures</b>   |                   |                   |                          |                   |                   |                   |
| A.1 Non-performing loans  | 605,063           | 1,273,595         | 2,093,652                | 3,182,719         | 39,179            | 479,028           |
| A.2 Doubtful exposures  | 716,991           | 462,419           | 1,186,836                | 548,823           | 45,056            | 6,056             |
| A.3 Restructured exposures  | 330,267           | 511,918           | 511,424                  | 130,278           | 8,015             | 4,232             |
| A.4 Impaired past due exposures   | 92,454            | 12,023            | 250,602                  | 63,244            | 943               | 225               |
| A.5 Other exposures   | 73,180,503        | 349,855           | 59,515,789               | 302,707           | 2,788,708         | 3,556             |
| <b>TOTAL A</b>  | <b>74,925,278</b> | <b>2,609,810</b>  | <b>63,558,303</b>        | <b>4,227,771</b>  | <b>2,881,901</b>  | <b>493,097</b>    |
| <b>B. Off-balance sheet exposures</b>   |                   |                   | -                        | -                 | -                 | -                 |
| B.1 Non-performing loans  | 129,325           | 57,321            | 72,364                   | 24,495            | 8                 | -                 |
| B.2 Doubtful loans  | 33,632            | 14,435            | 63,765                   | 18,348            | 41                | 2,259             |
| B.3 Other impaired past due exposures   | 31,221            | 15,479            | 16,280                   | 1,564             | -                 | -                 |
| B.4 Other exposures   | 12,161,008        | -                 | 18,543,144               | 24,980            | 417,407           | 2                 |
| <b>TOTAL B</b>  | <b>12,355,186</b> | <b>87,235</b>     | <b>18,695,553</b>        | <b>69,387</b>     | <b>417,456</b>    | <b>2,261</b>      |
| <b>TOTAL A+B</b>  | <b>87,280,464</b> | <b>2,697,045</b>  | <b>82,253,856</b>        | <b>4,297,158</b>  | <b>3,299,357</b>  | <b>495,358</b>    |

\*) includes only items in the banking group's statement of financial position which are referred to as credit exposures, excluding equity investments and investment funds and other items such as investments in associates and joint ventures, tangible/intangible assets, tax assets, etc.; the banking group's scope of consolidation differs from that in the IFRS financial statements

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- (e) the distribution of the exposures by industry or counterparty type, broken down by exposure classes;  
 (g) by significant industry or counterparty type, the amount of:  
 (i) impaired exposures and past due exposures, provided separately;  
 (ii) specific and general credit risk adjustments;  
 (iii) charges for specific and general credit risk adjustments during the reporting period

| <b>B.1 Banking Group - Distribution by segment of BS and off-BS exposure to customers (IAS BS value) *)</b> |                   |                                  |                     |                       |                                  |                     |                     |                                  |                     |                     |                                  |                     |                         |                                  |                     |                   |                                  |                     |
|---|-------------------|----------------------------------|---------------------|-----------------------|----------------------------------|---------------------|---------------------|----------------------------------|---------------------|---------------------|----------------------------------|---------------------|-------------------------|----------------------------------|---------------------|-------------------|----------------------------------|---------------------|
| Counterparts/Exposures  | Governments       |                                  |                     | Other public entities |                                  |                     | Financial companies |                                  |                     | Insurance companies |                                  |                     | Non-financial companies |                                  |                     | Other entities    |                                  |                     |
|   | Net Exposure      | Specific credit risk adjustments | General adjustments | Net Exposure          | Specific credit risk adjustments | General adjustments | Net Exposure        | Specific credit risk adjustments | General adjustments | Net Exposure        | Specific credit risk adjustments | General adjustments | Net Exposure            | Specific credit risk adjustments | General adjustments | Net Exposure      | Specific credit risk adjustments | General adjustments |
| <b>A. Balance sheet exposures</b>   |                   |                                  |                     |                       |                                  |                     |                     |                                  |                     |                     |                                  |                     |                         |                                  |                     |                   |                                  |                     |
| A.1 Non-performing loans  | 0                 | 25                               |                     | 192                   | 4,387                            |                     | 7,575               | 67,065                           |                     | 9                   | 136                              |                     | 1,931,224               | 3,577,073                        |                     | 798,894           | 1,286,656                        |                     |
| A.2 Doubtful exposures  | 0                 | 0                                |                     | 1,556                 | 501                              |                     | 35,026              | 13,971                           |                     | 612                 | 1                                |                     | 1,707,222               | 848,092                          |                     | 204,467           | 154,733                          |                     |
| A.3 Restructured exposures  | 1,553             | 0                                |                     | 4,803                 | 1,610                            |                     | 32,338              | 8,910                            |                     | 0                   | 0                                |                     | 684,889                 | 577,944                          |                     | 126,123           | 57,964                           |                     |
| A.4 Impaired past due exposures   | 0                 | 0                                |                     | 954                   | 71                               |                     | 176                 | 59                               |                     | 0                   | 0                                |                     | 191,582                 | 33,802                           |                     | 151,287           | 41,560                           |                     |
| A.5 Other exposures   | 18,250,934        |                                  | 2,481               | 6,606,547             |                                  | 4,750               | 11,802,147          |                                  | 23,519              | 68,705              |                                  | 173                 | 80,517,375              |                                  | 511,825             | 18,239,292        |                                  | 113,370             |
| <b>TOTAL A</b>  | <b>18,252,487</b> | <b>25</b>                        | <b>2,481</b>        | <b>6,614,052</b>      | <b>6,569</b>                     | <b>4,750</b>        | <b>11,877,262</b>   | <b>90,005</b>                    | <b>23,519</b>       | <b>69,326</b>       | <b>137</b>                       | <b>173</b>          | <b>85,032,292</b>       | <b>5,036,911</b>                 | <b>511,825</b>      | <b>19,520,063</b> | <b>1,540,913</b>                 | <b>113,370</b>      |
| <b>B. Off-balance sheet exposures</b>   |                   |                                  |                     |                       |                                  |                     |                     |                                  |                     |                     |                                  |                     |                         |                                  |                     |                   |                                  |                     |
| B.1 Non-performing loans  | 0                 | 0                                |                     | 1                     | 6                                |                     | 3,036               | 11                               |                     | 0                   | 0                                |                     | 192,722                 | 67,166                           |                     | 5,936             | 14,631                           |                     |
| B.2 Doubtful loans  | 0                 | 0                                |                     | 1                     | 1                                |                     | 0                   | 0                                |                     | 0                   | 0                                |                     | 91,626                  | 21,688                           |                     | 5,814             | 13,353                           |                     |
| B.3 Other impaired past due exposures   | 0                 | 0                                |                     | 0                     | 0                                |                     | 100                 | 4,061                            |                     | 25                  | 0                                |                     | 44,942                  | 7,287                            |                     | 2,432             | 5,696                            |                     |
| B.4 Other exposures   | 268,155           |                                  | 96                  | 165,429               |                                  | 151                 | 1,333,041           |                                  | 128                 | 62,702              |                                  | 171                 | 27,130,360              |                                  | 20,969              | 2,161,873         |                                  | 3,466               |
| <b>TOTAL B</b>  | <b>268,155</b>    | <b>0</b>                         | <b>96</b>           | <b>165,431</b>        | <b>7</b>                         | <b>151</b>          | <b>1,336,177</b>    | <b>4,072</b>                     | <b>128</b>          | <b>62,727</b>       | <b>0</b>                         | <b>171</b>          | <b>27,459,650</b>       | <b>96,141</b>                    | <b>20,969</b>       | <b>2,176,055</b>  | <b>33,680</b>                    | <b>3,466</b>        |
| <b>TOTAL A+B</b>  | <b>18,520,642</b> | <b>25</b>                        | <b>2,577</b>        | <b>6,779,483</b>      | <b>6,576</b>                     | <b>4,901</b>        | <b>13,213,439</b>   | <b>94,077</b>                    | <b>23,647</b>       | <b>132,053</b>      | <b>137</b>                       | <b>344</b>          | <b>112,491,942</b>      | <b>5,133,052</b>                 | <b>532,794</b>      | <b>21,696,118</b> | <b>1,574,593</b>                 | <b>116,836</b>      |

\*) includes only items in the banking group's statement of financial position which are referred to as credit exposures, excluding equity investments and investment funds and other items such as investments in associates and joint ventures, tangible/intangible assets, tax assets, etc.; the banking group's scope of consolidation differs from that in the IFRS financial statements

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in EUR '000

(f) the residual maturity breakdown of all the exposures, broken down by exposure classes, and further detailed if appropriate

| <b>1. Banking portfolio: distribution by maturity (repricing date) of financial assets and liabilities *)</b> |                    |                    |                    |                    |                    |                   |                   |                      |
|---|--------------------|--------------------|--------------------|--------------------|--------------------|-------------------|-------------------|----------------------|
| Type / Residual maturity  | On demand          | Up to 3 months     | 3 to 6 months      | 6 months to 1 year | 1 to 5 years       | 5 to 10 years     | above 10 years    | Unspecified maturity |
| <b>1. Balance-sheet assets</b>  | <b>-57,203,737</b> | <b>-52,599,519</b> | <b>-13,472,582</b> | <b>-12,464,408</b> | <b>-17,002,637</b> | <b>-9,687,503</b> | <b>-3,074,609</b> | <b>-22,522</b>       |
| 1.1 Debt securities   | -212,590           | -7,052,750         | -2,216,070         | -2,890,661         | -7,710,861         | -6,107,727        | -775,473          | -18,518              |
| - With prepayment option  | -20,577            | -4,055,800         | -83,686            | -115,087           | -96,868            | -29,420           | 0                 | 0                    |
| - Other   | -192,013           | -2,996,950         | -2,132,384         | -2,775,574         | -7,613,993         | -6,078,307        | -775,473          | -18,518              |
| 1.2 Loans to banks  | -5,950,226         | -10,570,109        | -687,750           | -148,332           | -728,445           | -524,027          | -295,842          | 0                    |
| 1.3 Loans to customers  | -51,040,921        | -34,976,660        | -10,568,762        | -9,425,415         | -8,563,331         | -3,055,749        | -2,003,294        | -4,004               |
| - Current accounts  | -10,981,564        | -126,499           | -86,707            | -588,586           | -14,387            | -5                | -359,140          | 0                    |
| - Other loans   | -40,059,357        | -34,850,161        | -10,482,055        | -8,836,829         | -8,548,944         | -3,055,744        | -1,644,154        | -4,004               |
| - With prepayment option  | -680,849           | -1,190,303         | -643,864           | -520,795           | -532,081           | -141,888          | -91,271           | 0                    |
| - Other   | -39,378,508        | -33,659,858        | -9,838,191         | -8,316,034         | -8,016,863         | -2,913,856        | -1,552,883        | -4,004               |
| <b>2. Balance-sheet liabilities</b>   | <b>61,871,083</b>  | <b>37,118,135</b>  | <b>11,107,689</b>  | <b>13,797,716</b>  | <b>20,824,061</b>  | <b>6,163,454</b>  | <b>3,065,366</b>  | <b>143,701</b>       |
| 2.1 Due to customers  | 52,810,616         | 18,591,906         | 6,346,989          | 7,506,610          | 10,790,850         | 379,358           | 910,209           | 1,191                |
| - Current accounts  | 49,712,378         | 1,655,173          | 274,998            | 1,149,816          | 109,344            | 13,865            | 607               | 0                    |
| - Other loans   | 3,098,238          | 16,936,733         | 6,071,991          | 6,356,794          | 10,681,506         | 365,493           | 909,602           | 1,191                |
| - With prepayment option  | 304,225            | 384,239            | 126,692            | 109,605            | 39,319             | 1,358             | 5                 | 0                    |
| - Other   | 2,794,013          | 16,552,494         | 5,945,299          | 6,247,189          | 10,642,187         | 364,135           | 909,597           | 1,191                |
| 2.2 Due to banks  | 9,014,318          | 11,636,325         | 782,784            | 511,891            | 3,152,540          | 961,112           | 753,559           | 3,083                |
| - Current accounts  | 1,322,581          | 355,220            | 0                  | 6,235              | 5,373              | 3,523             | 0                 | 3,083                |
| - Other loans   | 7,691,737          | 11,281,105         | 782,784            | 505,656            | 3,147,167          | 957,589           | 753,559           | 0                    |
| 2.3 Debt securities in issue  | 46,149             | 6,889,904          | 3,977,916          | 5,779,215          | 6,880,671          | 4,822,984         | 1,401,598         | 139,427              |
| - With prepayment option  | 0                  | 317,924            | 26,960             | 892,446            | 2,365,727          | 3,487,010         | 815,778           | 0                    |
| - Other   | 46,149             | 6,571,980          | 3,950,956          | 4,886,769          | 4,514,944          | 1,335,974         | 585,820           | 139,427              |
| 2.4 Other liabilities   | 0                  | 0                  | 0                  | 0                  | 0                  | 0                 | 0                 | 0                    |
| <b>3. Financial derivatives</b>   | <b>23,972,932</b>  | <b>4,504,152</b>   | <b>-7,978,629</b>  | <b>-1,394,625</b>  | <b>-15,805,864</b> | <b>-3,707,265</b> | <b>-380,961</b>   | <b>819,919</b>       |
| 3.1 Physically settled financial derivatives  | 0                  | -1                 | 0                  | 0                  | 0                  | 0                 | 0                 | 0                    |
| - Options   | 0                  | 0                  | 0                  | 0                  | 0                  | 0                 | 0                 | 0                    |
| - Long positions (-)  | 0                  | 0                  | 0                  | 0                  | -100,000           | 0                 | 0                 | 0                    |
| - Short positions (+)   | 0                  | 0                  | 0                  | 0                  | 100,000            | 0                 | 0                 | 0                    |
| - Other derivatives   | 0                  | -1                 | 0                  | 0                  | 0                  | 0                 | 0                 | 0                    |
| - Long positions (-)  | 0                  | -952,393           | 0                  | 0                  | 0                  | 0                 | 0                 | 0                    |
| - Short positions (+)   | 0                  | 952,392            | 0                  | 0                  | 0                  | 0                 | 0                 | 0                    |
| 3.2 Cash settled financial derivatives  | 23,972,932         | 4,504,153          | -7,978,629         | -1,394,625         | -15,805,864        | -3,707,265        | -380,961          | 819,919              |
| - Options   | 0                  | 0                  | 0                  | 0                  | 0                  | 0                 | 0                 | 0                    |
| - Long positions (-)  | -203,100           | -40,000            | -316,725           | -515,730           | -320,109           | -487,966          | -1,388,411        | 0                    |
| - Short positions (+)   | 203,100            | 40,000             | 316,725            | 515,730            | 320,109            | 487,966           | 1,388,411         | 0                    |
| - Other derivatives   | 23,972,932         | 4,504,153          | -7,978,629         | -1,394,625         | -15,805,864        | -3,707,265        | -380,961          | 819,919              |
| - Long positions (-)  | -515,917           | -52,519,952        | -16,360,745        | -19,882,843        | -28,403,456        | -11,794,956       | -4,690,948        | -139,285             |
| - Short positions (+)   | 24,488,849         | 57,024,105         | 8,382,116          | 18,488,218         | 12,597,592         | 8,087,691         | 4,309,987         | 959,204              |
| <b>4. Other Off-Balance Sheet exposures</b>   | <b>374,959</b>     | <b>282,356</b>     | <b>-24,355</b>     | <b>-218,263</b>    | <b>-399,281</b>    | <b>-15,417</b>    | <b>0</b>          | <b>-1</b>            |
| - Long positions (-)  | -1,334,077         | -1,125,690         | -1,077,361         | -1,927,275         | -6,154,781         | -550,917          | -556,407          | -341,589             |
| - Short positions (+)   | 1,709,036          | 1,408,046          | 1,053,006          | 1,709,012          | 5,755,500          | 535,500           | 556,407           | 341,588              |

\*) including items classified as held for sale

**Quantitative Disclosure according to Article 442 CRR (Credit risk adjustments) – Bank Austria Group**
**30.06.2014**  
 in EUR '000

- (i) the reconciliation of changes in the specific and general credit risk adjustments for impaired exposures, shown separately. The information shall comprise:
- (i) a description of the type of specific and general credit risk adjustments;
  - (ii) the opening balances;
  - (iii) the amounts taken against the credit risk adjustments during the reporting period;
  - (iv) the amounts set aside or reversed for estimated probable losses on exposures during the reporting period, any other adjustments including those determined by exchange rate differences, business combinations, acquisitions and disposals of subsidiaries, and transfers between credit risk adjustments;
  - (v) the closing balances.

| A.1.5 Banking group - Balance-sheet credit exposures: change in overall impairments <sup>*)</sup> |                      |                |                        |                    |        |                      |                |                        |                    |           |
|---|----------------------|----------------|------------------------|--------------------|--------|----------------------|----------------|------------------------|--------------------|-----------|
| Source/Categories   | Changes in banks     |                |                        |                    |        | Changes in customers |                |                        |                    |           |
|   | 2014                 |                |                        |                    |        | 2014                 |                |                        |                    |           |
|   | Non-performing loans | Doubtful loans | Restructured exposures | Past due exposures | Total  | Non-performing loans | Doubtful loans | Restructured exposures | Past due exposures | Total     |
| <b>A. Opening gross writedowns</b>  | 21,490               | 1,837          | -                      | -                  | 23,327 | 4,775,411            | 1,074,937      | 660,276                | 73,466             | 6,584,090 |
| <b>B. Increases</b>   | 1,760                | 6              | -                      | -                  | 1,766  | 969,224              | 403,296        | 141,145                | 67,631             | 1,581,296 |
| B.1 Writedowns  | -                    | -              | -                      | -                  | -      | 409,587              | 244,397        | 94,446                 | 54,446             | 802,876   |
| B.1a. Losses on disposal (+)  | -                    | -              | -                      | -                  | -      | 546                  | 39             | 11                     | 46                 | 642       |
| B.2 Transfers from other impaired exposure  | -                    | -              | -                      | -                  | -      | 216,410              | 113,909        | 33,754                 | 3,386              | 367,459   |
| B.3 Other increases   | 1,760                | 6              | -                      | -                  | 1,766  | 342,681              | 44,951         | 12,934                 | 9,753              | 410,319   |
| <b>C. Reductions</b>  | 980                  | 1,843          | -                      | -                  | 2,823  | 809,293              | 460,935        | 154,993                | 65,605             | 1,490,826 |
| C.1 Write-backs from assessments  | -                    | -              | -                      | -                  | -      | 66,148               | 26,731         | 8,563                  | 6,539              | 107,981   |
| C.2 Write-backs from recoveries   | -                    | 1,843          | -                      | -                  | 1,843  | 89,678               | 106,888        | 23,859                 | 10,914             | 231,339   |
| C.2a Gains on disposal (-)  | -                    | -              | -                      | -                  | -      | 20,905               | 260            | -                      | -                  | 21,165    |
| C.3 Write-offs  | -                    | -              | -                      | -                  | -      | 353,928              | 30,901         | 61,558                 | 3,544              | 449,931   |
| C.4 Transfers to other impaired exposure  | -                    | -              | -                      | -                  | -      | 66,364               | 228,164        | 43,985                 | 28,948             | 367,461   |
| C.5 Other reductions  | 980                  | -              | -                      | -                  | 980    | 212,270              | 67,991         | 17,028                 | 15,660             | 312,949   |
| <b>D. Final gross writedowns</b>  | 22,270               | -              | -                      | -                  | 22,270 | 4,935,342            | 1,017,298      | 646,428                | 75,492             | 6,674,560 |

\*) the banking group's scope of consolidation differs from that in the IFRS financial statements