



# Condensed income statement of the Bank Austria Group<sup>1)</sup>

#### for the first nine months of 2015

(€ million)

RECAST <sup>2)</sup> QUAR			IRES	FIRST NINE MONTHS		CHANGE	
	Q1 2015	+ Q2 2015	+ Q3 2015	= 1-9 2015	1-9 2014	+/- €	+/- %
Net interest	816	871	847	2,534	2,653	-119	-4.5%
Dividend income and other income from equity investments	98	136	107	342	351	-9	-2.6%
Net fees and commissions	341	373	350	1,064	1,022	+42	+4.1%
Net trading, hedging and fair value income	107	124	78	308	400	-92	-23.0%
Net other expenses/income	20	19	22	61	112	-50	-45.2%
Operating income	1,383	1,522	1,405	4,309	4,537	-228	-5.0%
Payroll costs	-390	-404	-384	-1,178	-1,229	+51	-4.2%
Other administrative expenses	-320	-338	-331	-989	-960	-29	+3.0%
Recovery of expenses	0	0	0	1	1	+0	+6.9%
Amortisation, depreciation and impairment losses on intangible and tangible assets	-41	-35	-36	-112	-126	+14	-10.8%
Operating costs	-751	-776	-751	-2,278	-2,314	+36	-1.6%
Operating profit	632	746	654	2,031	2,223	-192	-8.6%
Net write-downs of loans and provisions for guarantees and commitments	-210	-181	-366	-757	-532	-225	+42.2%
Net operating profit	422	564	288	1,274	1,691	-417	-24.7%
Provisions for risks and charges	-8	0	-43	-51	-138	+87	-62.8%
Systemic charges	-103	-72	-58	-233	-185	-48	+25.7%
Integration/restructuring costs	-1	-1	-3	-5	-9	+4	-41.7%
Net income from investments	0	2	1	2	68	-66	-97.2%
Profit before tax	311	493	184	987	1,428	-441	-30.9%
Income tax for the period	-60	-69	-49	-178	-208	+29	-14.1%
Total profit or loss after tax from discontinued operations	-60	-123	25	-158	-19	-139	>100%
Profit for the period	190	301	160	651	1,202	-550	-45.8%
Non-controlling interests	7	-9	11	9	-12	+21	n.m.
Net profit before PPA <sup>3)</sup>	198	291	172	660	1,190	-529	-44.5%
Purchase Price Allocation effect	0	0	0	0	0	0	n.m.
Goodwill impairment	0	0	0	0	0	0	n. m.
Net profit <sup>3)</sup>	198	291	172	660	1,190	-529	-44.5%

n.m. = not meaningful. / 1) Bank Austria's income statement as presented in this table is a reclassified format corresponding to the format used for segment reporting. / 2) Recast to reflect the consolidation perimeter and business structure in 2015. / 3) Attributable to the owners of the parent company.





# Segment reporting of the Bank Austria Group

1-9 2015/1-9 2014

(€ million)

		RETAIL & CORPORATES	PRIVATE BANKING	CORPORATE & INVESTMENT BANKING (CIB)	CENTRAL EASTERN EUROPE (CEE)	CORPORATE CENTER	BANK AUSTRIA GROUP (RECAST)	RECASTING DIFFEREN- CES 1)	BANK AUSTRIA GROUP (PUBLISHED) 2)
Net interest	1-9 2015		44	219	1,787	-187	2,534	0	2,534
	1-9 2014		47	229	1,854	-208	2,653	-61	2,592
Dividends and other income	1-9 2015		0	0	232	85	342	0	342
from equity investments	1-9 2014		0	0	233	87	351	0	351
Net fees and commissions	1-9 2015		81	77	529	-2	1,064	0	1,064
Not to die a landele e and	1-9 2014		73	62	534	-6	1,022	1	1,022
Net trading, hedging and	1-9 2015		2	38 38	241 237	3	308	0	308
fair value income/loss	1-9 2014		1			114	400	0	400
Net other expenses/income	1-9 2015		2	0	11 58	34 30	61 112	0 -15	61 96
OPERATING INCOME	1-9 2014 1-9 2015		129	334	2,801	<b>-67</b>	4,309	-15	
OPERATING INCOME	1-9 2013	,	129	334	2,001	-67 16	4,309 4,537	-76	4,309 4,461
OPERATING COSTS	1-9 2014		-90	-156	-1,075	-127	-2,278	0	-2,278
OPENATING COSTS	1-9 2013		-86	-130 -147	-1,075 -1,110	-127 -154	-2,276 -2,314	28	-2,276 -2,286
OPERATING PROFIT	1-9 2015		39	178	1,726	-194	2,031	0	2,031
OPERATING PROFIT	1-9 2013		36	183	1,720	-194 -138	2,031	-48	2,031
Net write-downs of loans and provisions	1-9 2015		0	100	-753	2	<b>2,223</b> -757	0	<b>2,173</b>
for guarantees and commitments	1-9 2014		0	8	-470	-3	-532	31	-501
NET OPERATING PROFIT	1-9 2015		39	179	973	-192	1,274	0	1,274
NET OF ENAMED FROM	1-9 2014		36	191	1,336	-141	1,691	-17	1,674
Provisions for risks and charges	1-9 2015	0	0	0	-3	-48	 	0	
Ŭ	1-9 2014	-1	0	0	-131	-6	-138	12	-126
Systemic charges	1-9 2015	-50	-4	-24	-114	-41	-233	0	-233
	1-9 2014	-36	-3	-23	-98	-26	-185	0	-185
Integration/restructuring costs	1-9 2015	0	0	0	-5	0	-5	0	-5
	1-9 2014	0	0	0	-8	0	-9	1	-8
Net income/loss from investments	1-9 2015	-2	0	0	-1	5	2	0	2
	1-9 2014	1	0	2	4	61	68	-1	67
PROFIT BEFORE TAX	1-9 2015		35	154	851	-277	987	0	987
	1-9 2014		33	170	1,104	-112	1,428	-6	1,423
Income tax for the period	1-9 2015		-9	-39	-131	61	-178	0	-178
	1-9 2014		-8	-42	-171	62	-208	8	-200
Total profit or loss after tax from	1-9 2015		0	0	-232	74	-158	0	-158
discontinued operations	1-9 2014		0	0	-80	61	-19	0	-19
PROFIT OR LOSS FOR THE PERIOD	1-9 2015 1-9 2014		26 25	116 128	489 852	-142 11	651 1,202	0 2	651 1,204
Non-controlling interests	1-9 2015		0	0	16	2	9	0	9
TWO I CONTROLLING INTO COLO	1-9 2014		0	0	-8	3	-12	0	-11
NET PROFIT OR LOSS ATTRIBUTABLE	1-9 2015		26	116	505	-140	660	0	660
TO THE OWNERS OF THE PARENT COMPANY BEFORE PPA	1-9 2014		25	128	844	14	1,190	3	1,192
Purchase Price Allocation effect	1-9 2015	0	0	0	0	0	0	0	0
	1-9 2014	0	0	0	0	0	0	0	0
Goodwill impairment	1-9 2015	0	0	0	0	0	0	0	0
	1-9 2014	0	0	0	0	0	0	0	0
NET PROFIT OR LOSS ATTRIBUTABLE TO THE OWNERS OF THE PARENT COMPANY	1-9 2015 1-9 2014		26 25	116 128	505 844	-140 14	660 1,190	0	660 1,192





### Segment reporting of the Bank Austria Group

1-9 2015/1-9 2014

				CORPORATE &	CENTRAL		BANK		BANK
				INVESTMENT	EASTERN		AUSTRIA	RECASTING	AUSTRIA
		RETAIL &	PRIVATE	BANKING	EUROPE	CORPORATE	GROUP	DIFFEREN-	GROUP
	(	CORPORATES	BANKING	(CIB)	(CEE)	CENTER	(RECAST)	CES 1)	(PUBLISHED) 2)
Risk-weighted assets (RWA) (avg.) 3)	1-9 2015	20,028	522	8,925	97,387	7,615	134,478	0	134,478
	1-9 2014	19,753	614	8,363	84,064	9,510	122,304	1,794	124,098
Loans to customers (end of period)	1-9 2015	44,312	627	13,788	57,733	76	116,535	0	116,535
	1-9 2014	43,100	599	12,856	58,155	823	115,533	-366	115,167
Direct funding (end of period) 4)	1-9 2015	43,396	9,441	10,939	57,785	18,280	139,842	0	139,842
	1-9 2014	42,063	9,163	8,870	50,800	19,499	130,396	140	130,536
Cost/income ratio in %	1-9 2015	74.5	70.1	46.7	38.4	n.m.	52.9	n.m.	52.9
	1-9 2014	70.8	70.7	44.5	38.1	n.m.	51.0	n.m.	51.2
Risk/earnings ratio in %5)	1-9 2015	1.0	n. m.	n.m.	37.3	n.m.	26.3	n.m.	26.3
	1-9 2014	8.8	n.m.	n.m.	22.5	n.m.	17.7	n.m.	17.0

<sup>1)</sup> The segment results have been recast. The difference compared to Bank Austria's results is presented in a separate column showing "Recasting differences", which for 2014 mainly relate to the transfer of Leasing subsidiaries in Russia, the Czech Republic, Slovakia, Romania, Croatia, Austria, Hungary and some Leasing entities in Serbia and Slovenia to Bank Austria. Recasting differences also relate to the sale of UniCredit CAIB Poland S.A.

n.m. = not meaningful

<sup>2)</sup> The comparative figures for 2014 and 2015 reflect the accounting figures.

<sup>3)</sup> Turkey consolidated on a pro-rata basis.

<sup>4)</sup> Direct funding: deposits from customers and debt securities in issue.

<sup>5)</sup> Risk/earnings ratio: net write-downs of loans and provisions for guarantees and commitments measured against net interest and dividends and other income from equity investments.





# Statement of Financial Position of the Bank Austria Group

#### at 30 September 2015

**Assets** (€ million)

	30 SEPT. 2015	31 DEC. 2014
Cash and cash balances	2,130	1,942
Financial assets held for trading	3,101	3,533
Financial assets at fair value through profit or loss	39	110
Available-for-sale financial assets	24,361	22,148
Held-to-maturity investments	301	572
Loans and receivables with banks	32,436	30,542
Loans and receivables with customers	116,535	113,732
Hedging derivatives	3,650	3,952
Changes in fair value of portfolio hedged items (+/-)	31	-99
Investments in associates and joint ventures	4,328	4,644
Property, plant and equipment	2,124	2,147
of which held for investment	836	896
Intangible assets	190	171
Tax assets	569	570
a) current tax assets	80	72
b) deferred tax assets	489	499
Non-current assets and disposal groups classified as held for sale	2,784	3,600
Other assets	1,461	1,554
TOTAL ASSETS	194,041	189,118

#### **Liabilities and equity**

(€ million)

	30 SEPT. 2015	31 DEC. 2014
Deposits from banks	23,258	23,696
Deposits from customers	111,039	102,271
Debt securities in issue	28,803	30,014
Financial liabilities held for trading	2,725	3,454
Financial liabilities at fair value through profit or loss	540	670
Hedging derivatives	2,822	3,302
Changes in fair value of portfolio hedged items (+/-)	-57	84
Tax liabilities	218	165
a) current tax liabilities	81	58
b) deferred tax liabilities	138	107
Liabilities included in disposal groups classified as held for sale	1,436	1,845
Other liabilities	2,356	2,617
Provisions for risks and charges	5,652	6,076
a) post-retirement benefit obligations	5,395	5,665
b) other provisions	257	411
Equity	15,248	14,925
of which non-controlling interests (+/-)	381	193
TOTAL LIABILITIES AND EQUITY	194,041	189,118

#### **Bank Austria Group: equity**

(€ million)

bank Austria Group. Equity	(€ IIIIIIOII)
Equity as at 31 December 2014	14,925
Forex translation reserve	-676
Change in afs/cash-flow hedge reserve	-99
Net profit (loss) for the period	660
Non-controlling interests	188
Other items*	249
Equity as at 30 September 2015	15.248

<sup>\*)</sup> includes changes regarding IAS 19-related positions